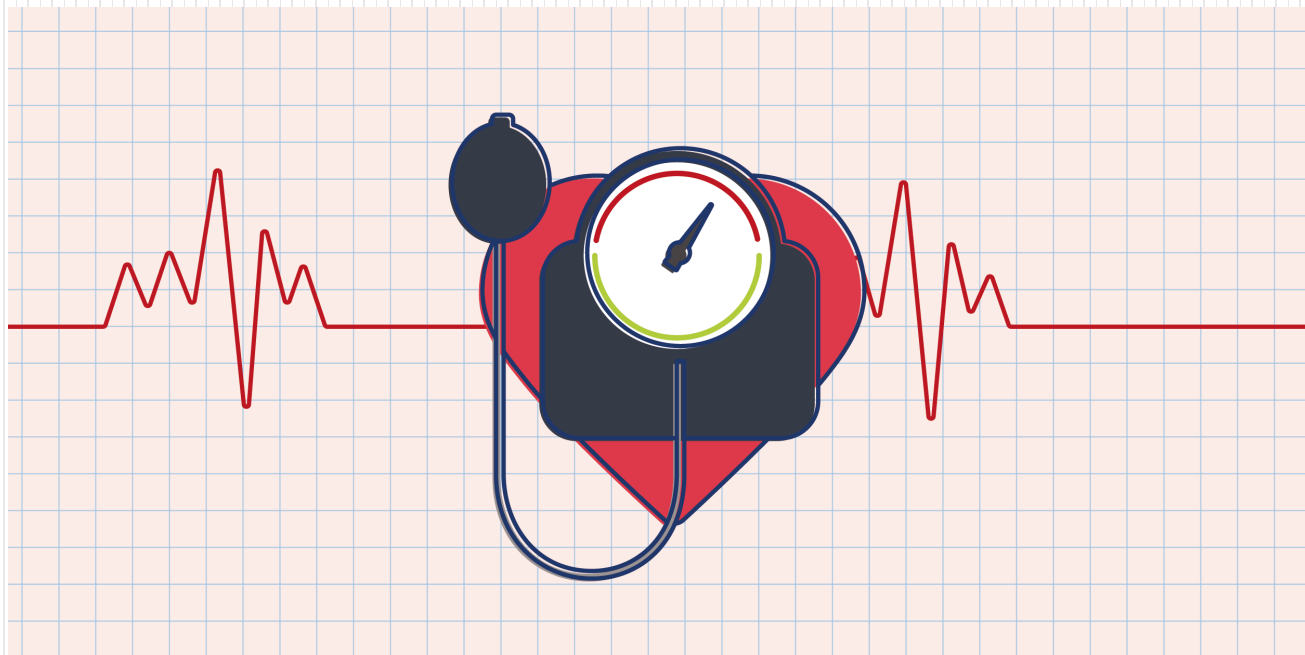


# **Telmisartan: A Unique ARB with Antihypertensive efficacy and Pleiotrophic Benefits**



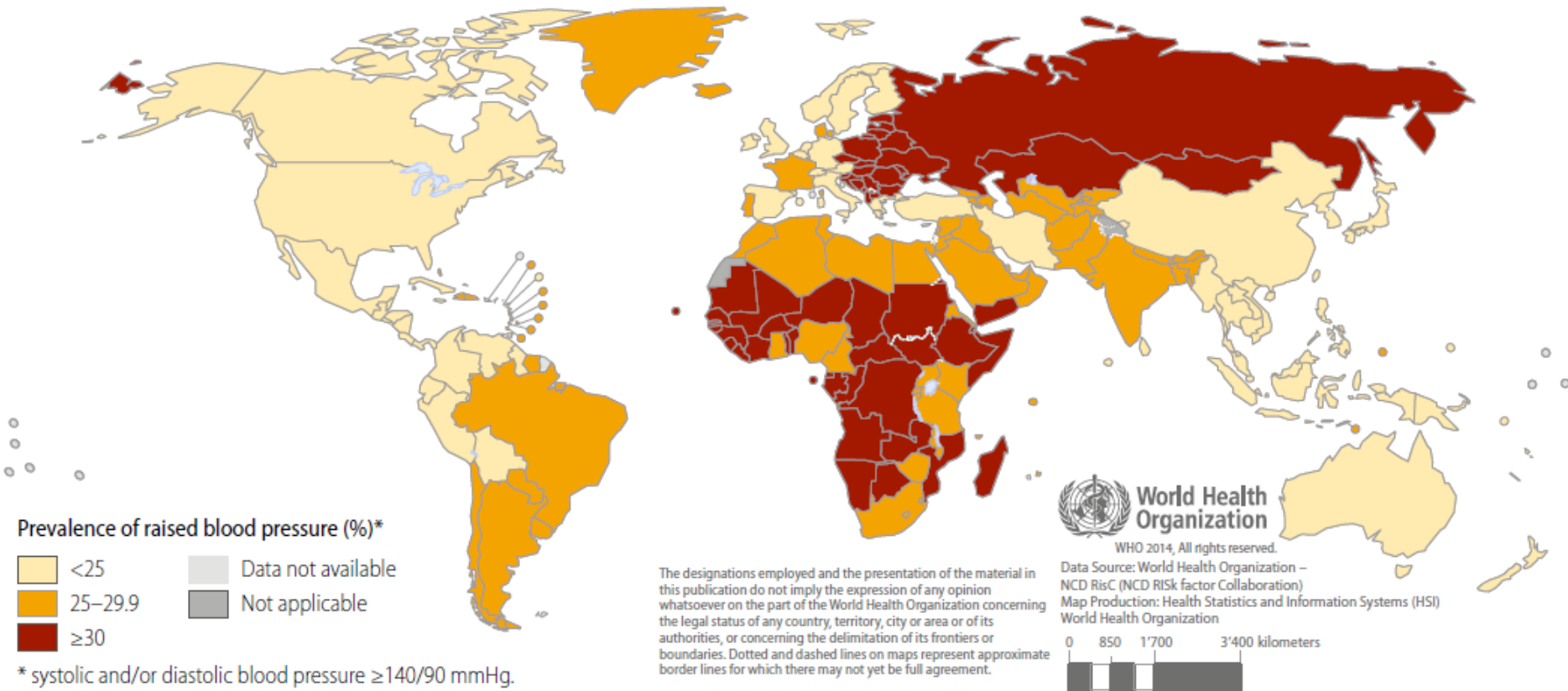
# Hypertension

- Hypertension is the most common cardiovascular disease.
- Hypertension represents a potent risk factor for cardiovascular, peripheral vascular, and renal diseases
- The Framingham heart study estimate:  
*Normotensives >55 years --- 90% lifetime risk of developing Hypertension*



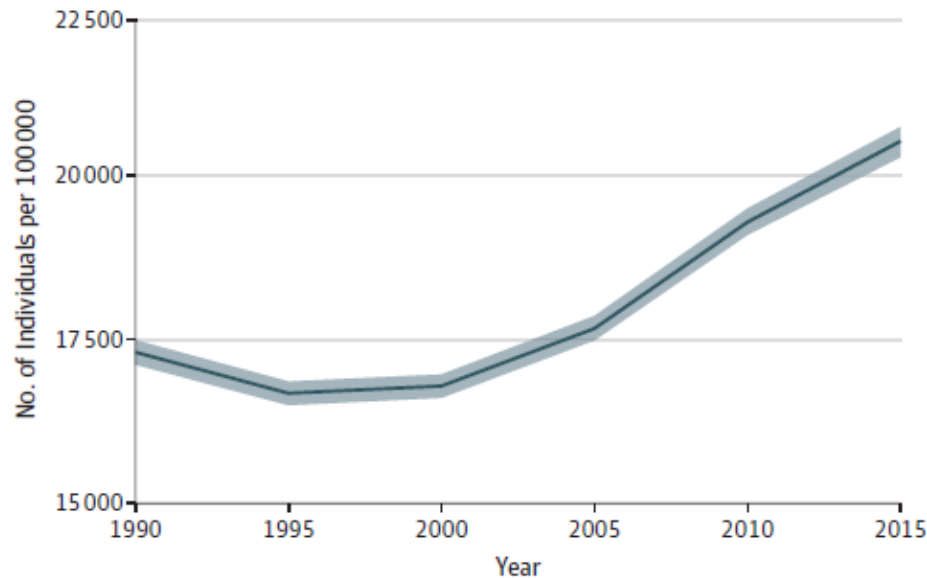
# Hypertension: WHO Estimates

- **Ranked 3<sup>rd</sup>** most risk factor for hypertension burden in South Asia

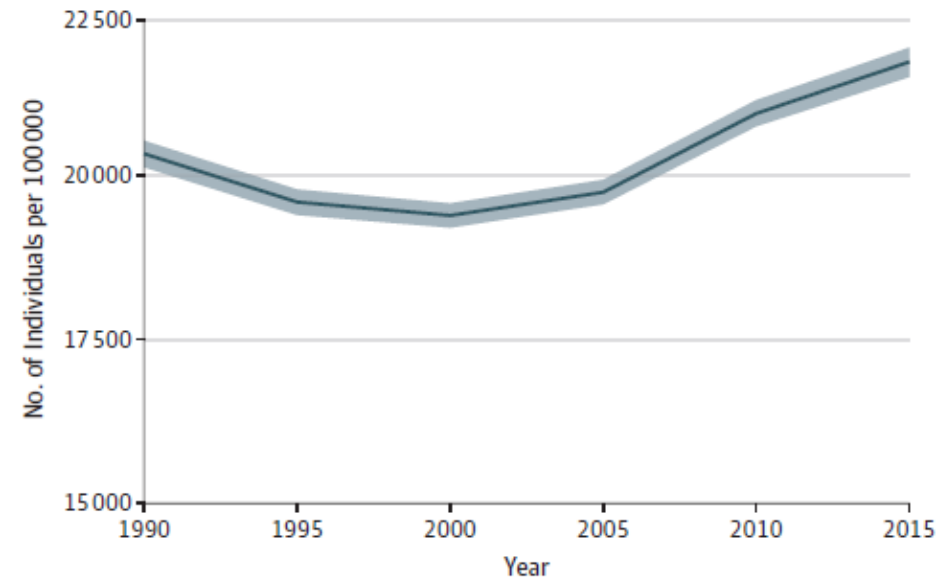


# Global Rates of Systolic BP of 140mmHg or Higher in last 25 years

**A** Crude rates

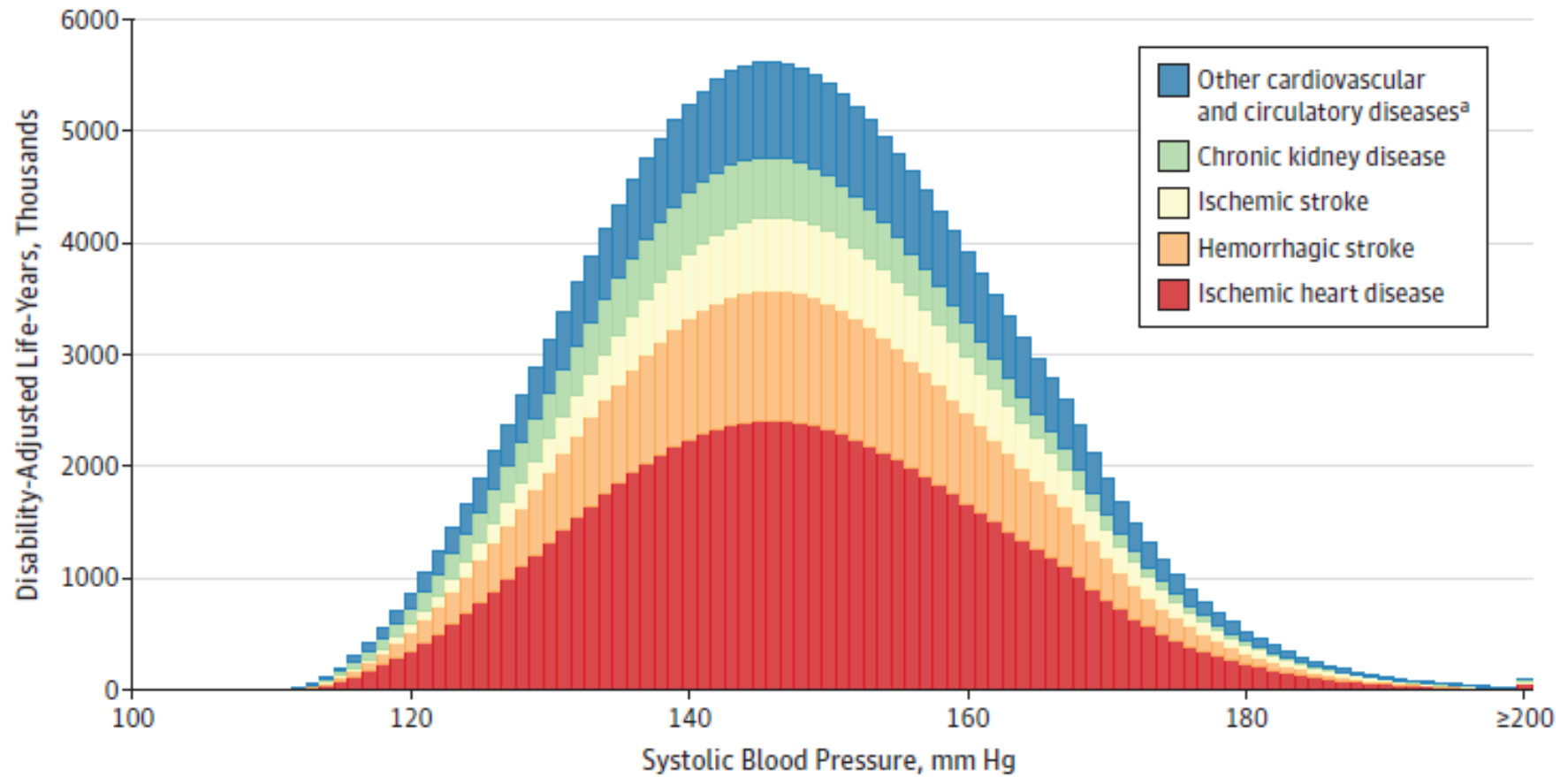


**B** Age-standardized rates



Reported data are for both sexes combined and for individuals aged 25 years and older. Shading indicates 95% uncertainty intervals.

# Global Disability-Adjusted Life-Years by Systolic BP Level and Cause



Forouzanfar MH et al. JAMA. 2017 Jan 10;317(2):165-182.

# Hypertension In India

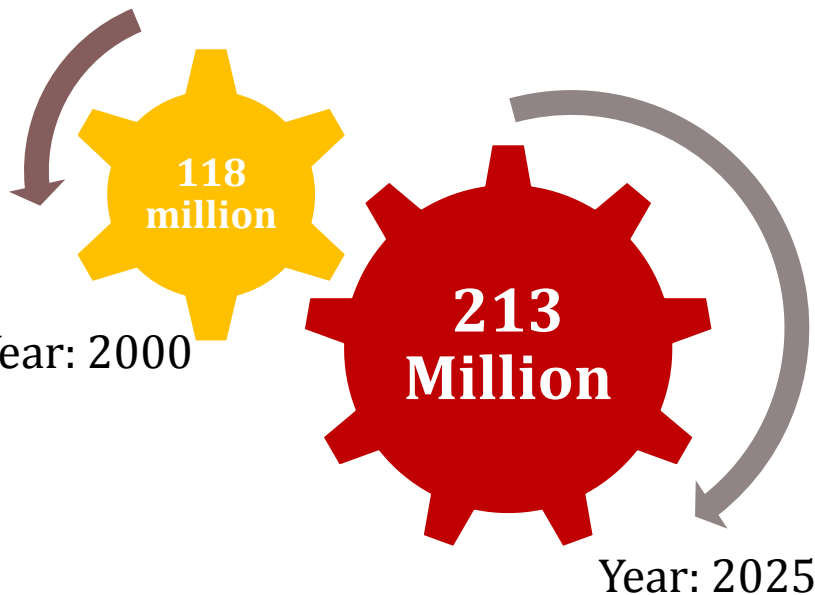
- Responsible for

57%

- of all stroke deaths

24%

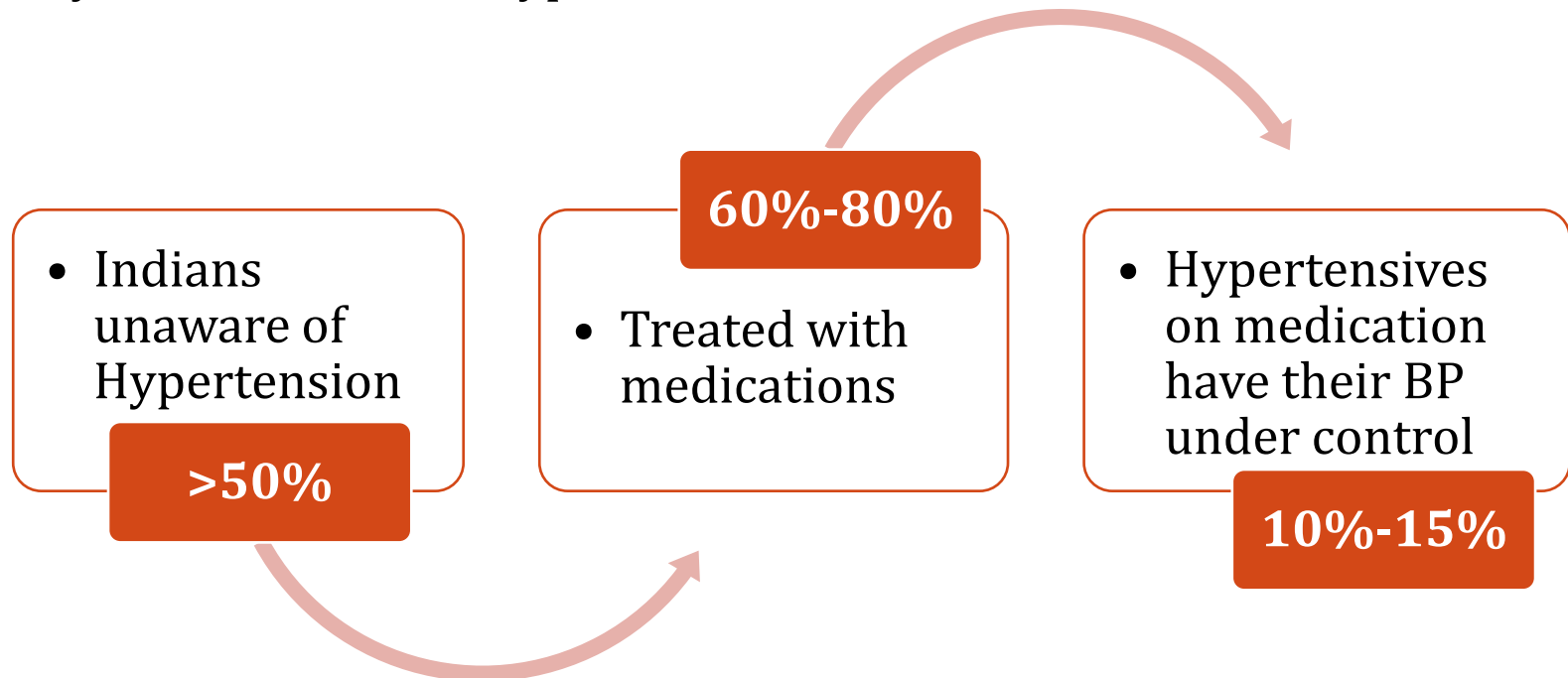
- all deaths due to CHD



Incidence of hypertension is expected to almost double to 213 million by 2025 in India

# Current Challenges in Hypertension Control

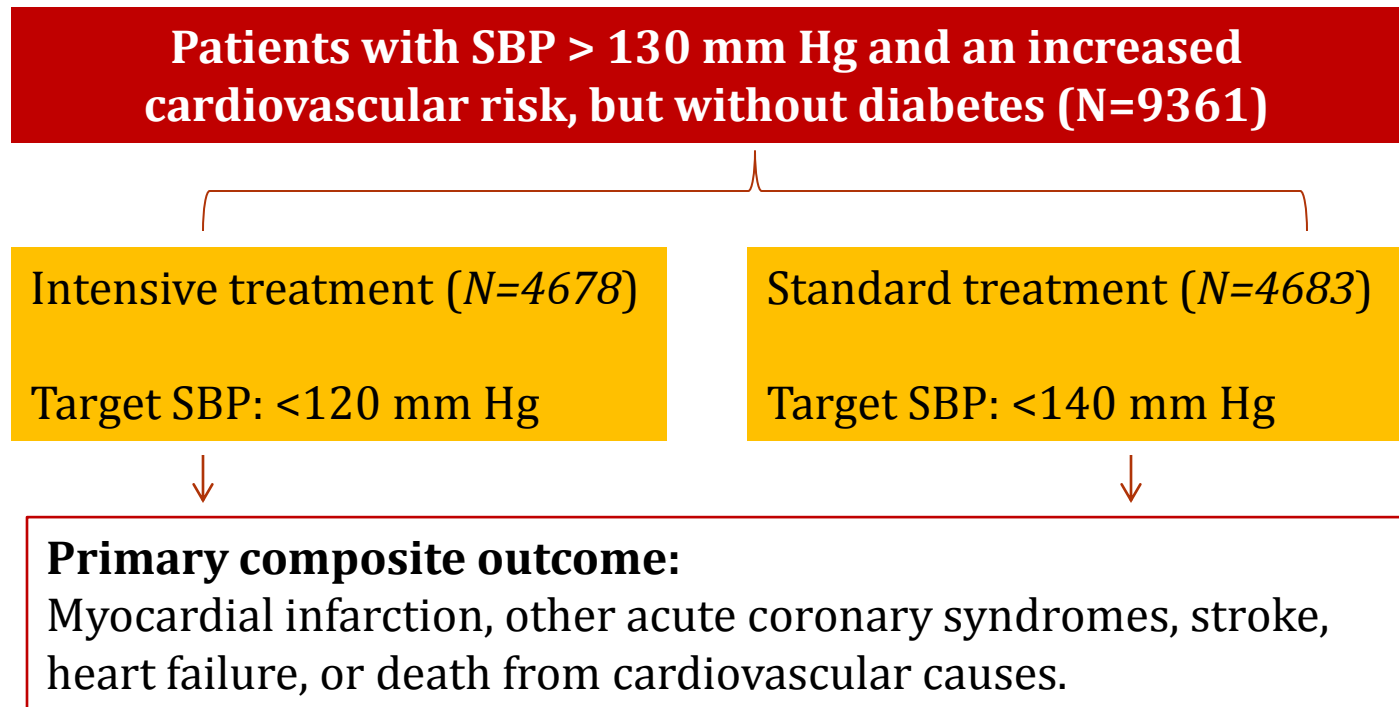
- Over half of those who are hypertensive in India are not aware that they have hypertension.
- Only 10%-15% of the hypertensives have their BP under control.



This is of concern in view of the wide choice of antihypertensives available with a potential to tailor treatment based on patient characteristics

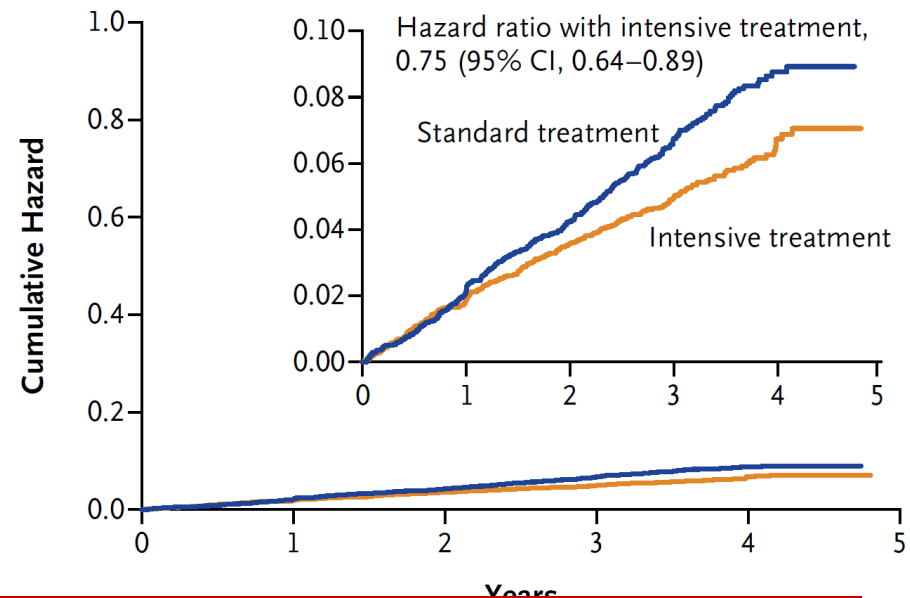
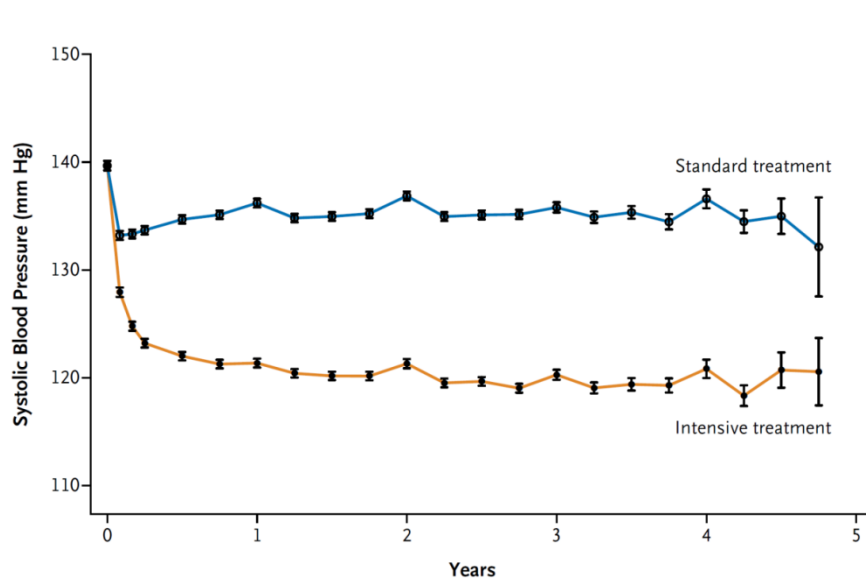
# Aggressive BP control provides beneficial outcomes

A randomized, controlled, open-label Systolic Blood Pressure Intervention Trial (SPRINT Trial) conducted at 102 clinical sites



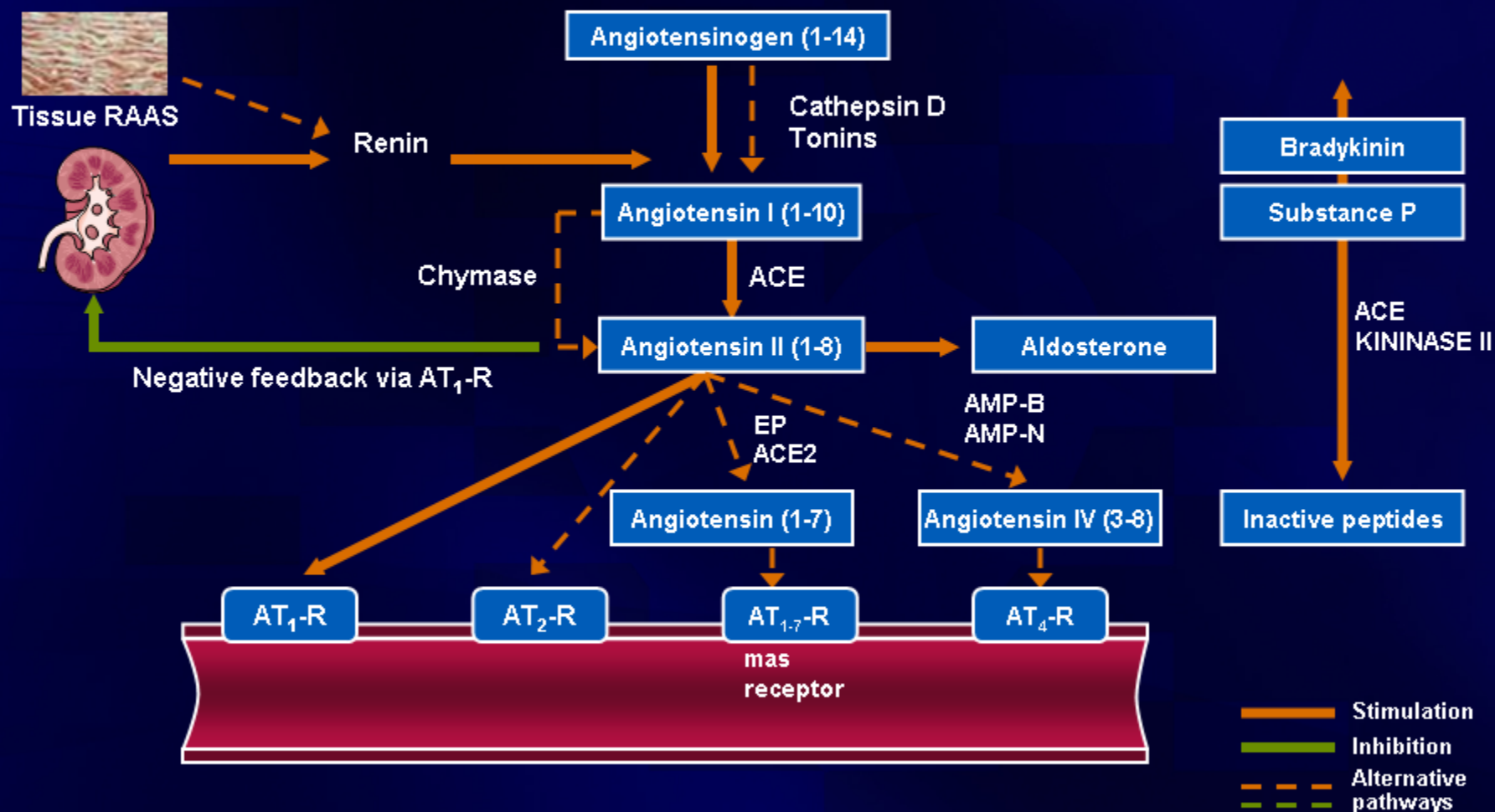
# SPRINT Results

- At 1 year in the *Intensive group*:
  - mean SBP: 121.4 mm Hg vs Standard treatment (136.2 mm Hg)
  - Significantly lower rate of composite outcome



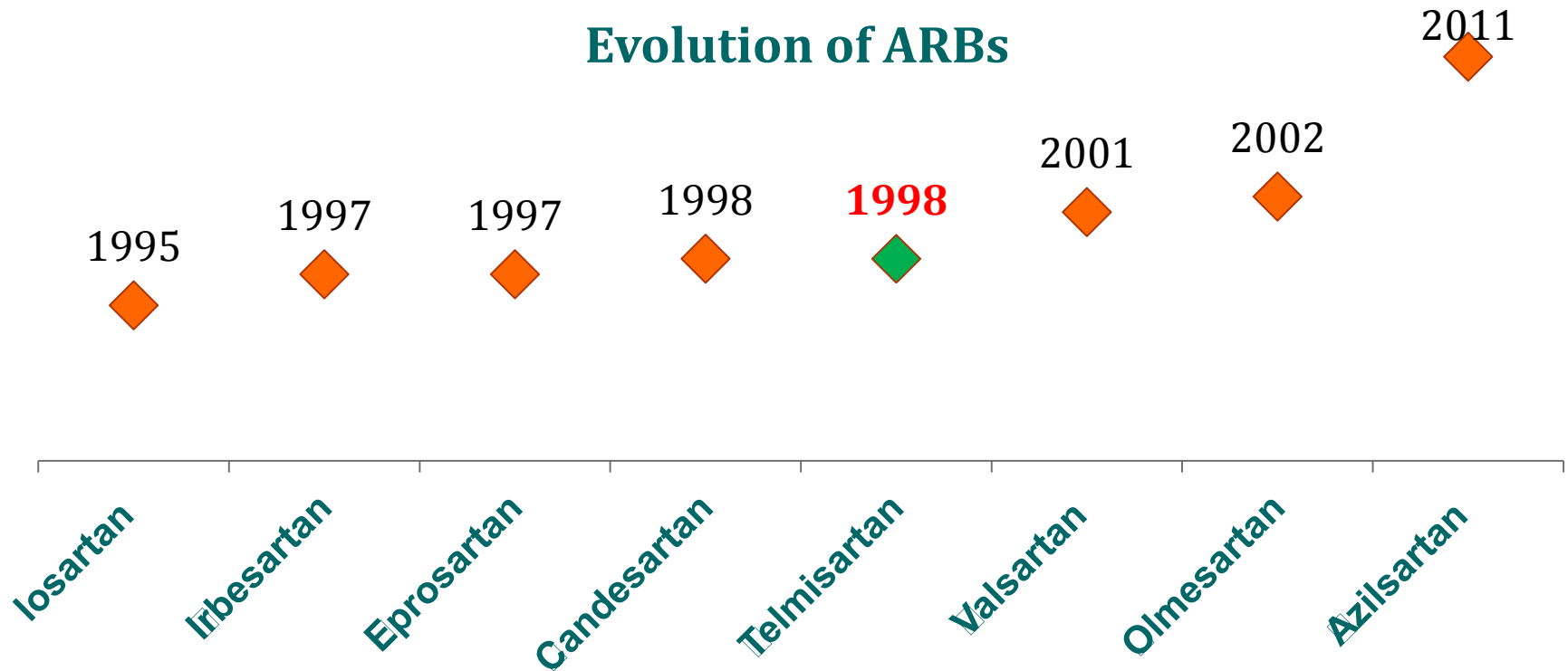
**Achieving the target systolic pressure of 120 mm Hg reduces CV events and stroke,  $\approx 33\%$  ; Risk of death by  $\approx 25\%$**

# RAAS overview: Key targets



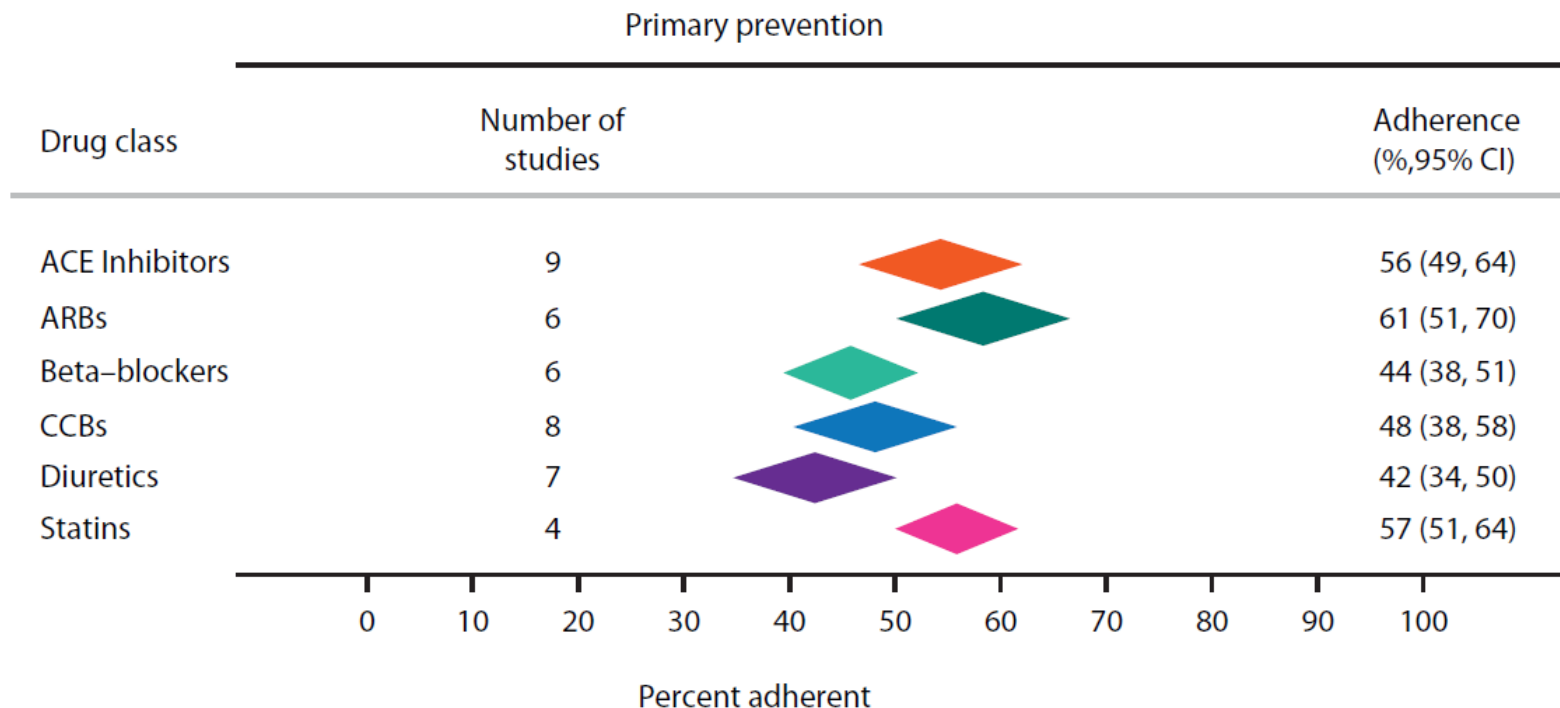
# History of ARBs

## Evolution of ARBs



# Role of ARBs in Hypertension Management

- Longer duration of action
- Have the lowest discontinuation rate
- Higher adherence in primary prevention of CV disease ( $P = .02$ )

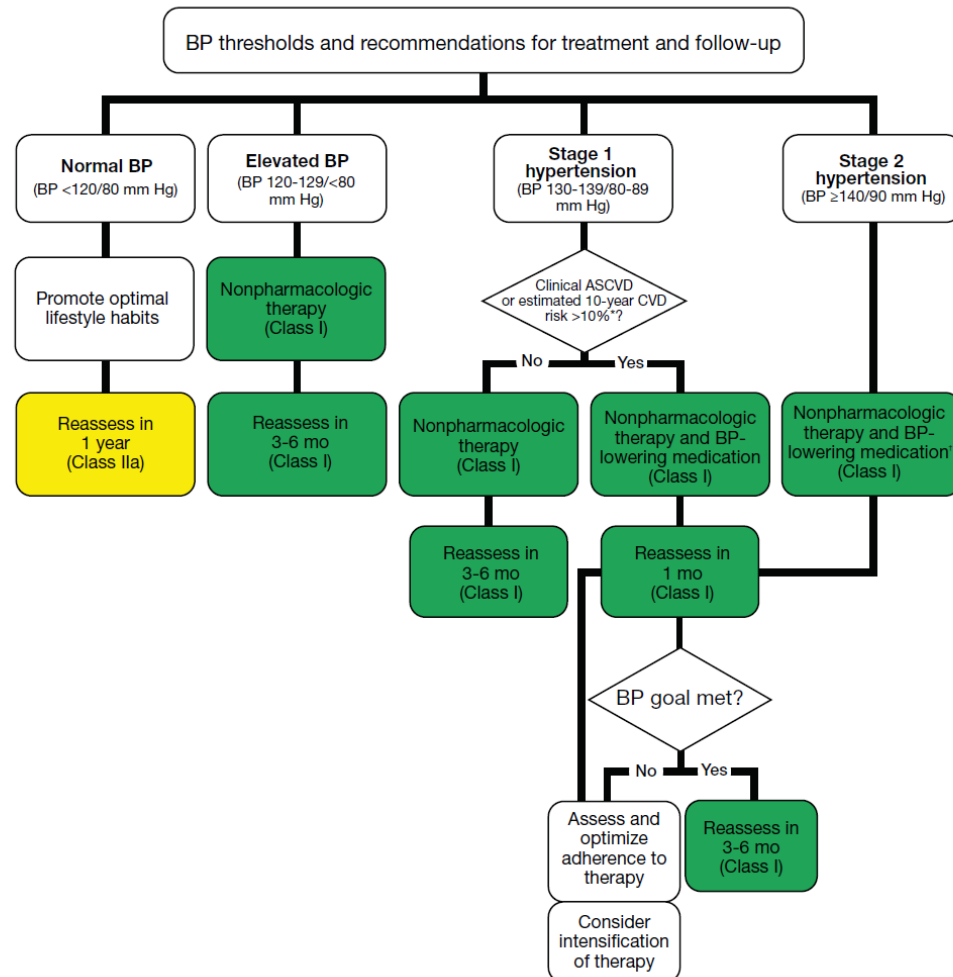


ACE- angiotensin converting enzyme, ARB – angiotensin receptor blocker, CCB – calcium channel blocker

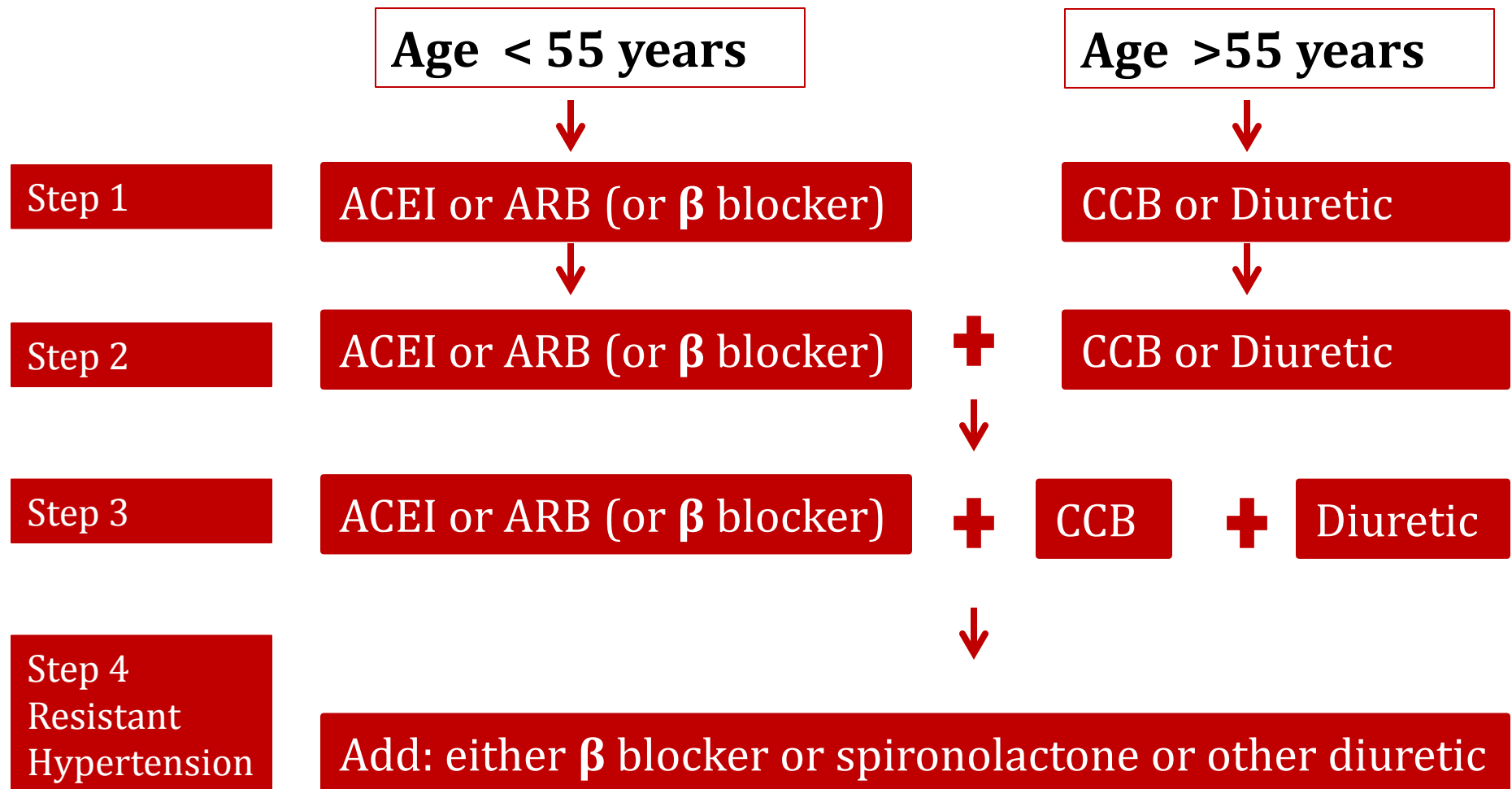
# 2017 ACC/ AHA Hypertension Guidelines

| BP Category           | Systolic BP   |     | Diastolic BP | Treatment or Follow-up                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----------------------|---------------|-----|--------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Normal                | <120 mm Hg    | and | <80 mm Hg    | Evaluate yearly; encourage healthy lifestyle changes to maintain normal BP                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Elevated              | 120-129 mm Hg | and | <80 mm Hg    | Recommend healthy lifestyle changes and reassess in 3-6 months                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Hypertension: stage 1 | 130-139 mm Hg | or  | 80-89 mm Hg  | <p>Assess the 10-year risk for heart disease and stroke using the <a href="#">atherosclerotic cardiovascular disease (ASCVD) risk calculator</a></p> <ul style="list-style-type: none"> <li>• If risk is less than 10%, start with healthy lifestyle recommendations and reassess in 3-6 months</li> <li>• If risk is greater than 10% or the patient has known clinical cardiovascular disease (CVD), diabetes mellitus, or chronic kidney disease, recommend lifestyle changes and BP-lowering medication (1 medication); reassess in 1 month for effectiveness of medication therapy <ul style="list-style-type: none"> <li>– If goal is met after 1 month, reassess in 3-6 months</li> <li>– If goal is not met after 1 month, consider different medication or titration</li> <li>– Continue monthly follow-up until control is achieved</li> </ul> </li> </ul> |
| Hypertension: stage 2 | ≥140 mm Hg    | or  | ≥90 mm Hg    | <p>Recommend healthy lifestyle changes and BP-lowering medication (2 medications of different classes); reassess in 1 month for effectiveness</p> <ul style="list-style-type: none"> <li>• If goal is met after 1 month, reassess in 3-6 months</li> <li>• If goal is not met after 1 month, consider different medications or titration</li> <li>• Continue monthly follow-up until control is achieved</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

# 2017 ACC/ AHA Hypertension Guidelines BP thresholds and recommendations for treatment and follow-up.

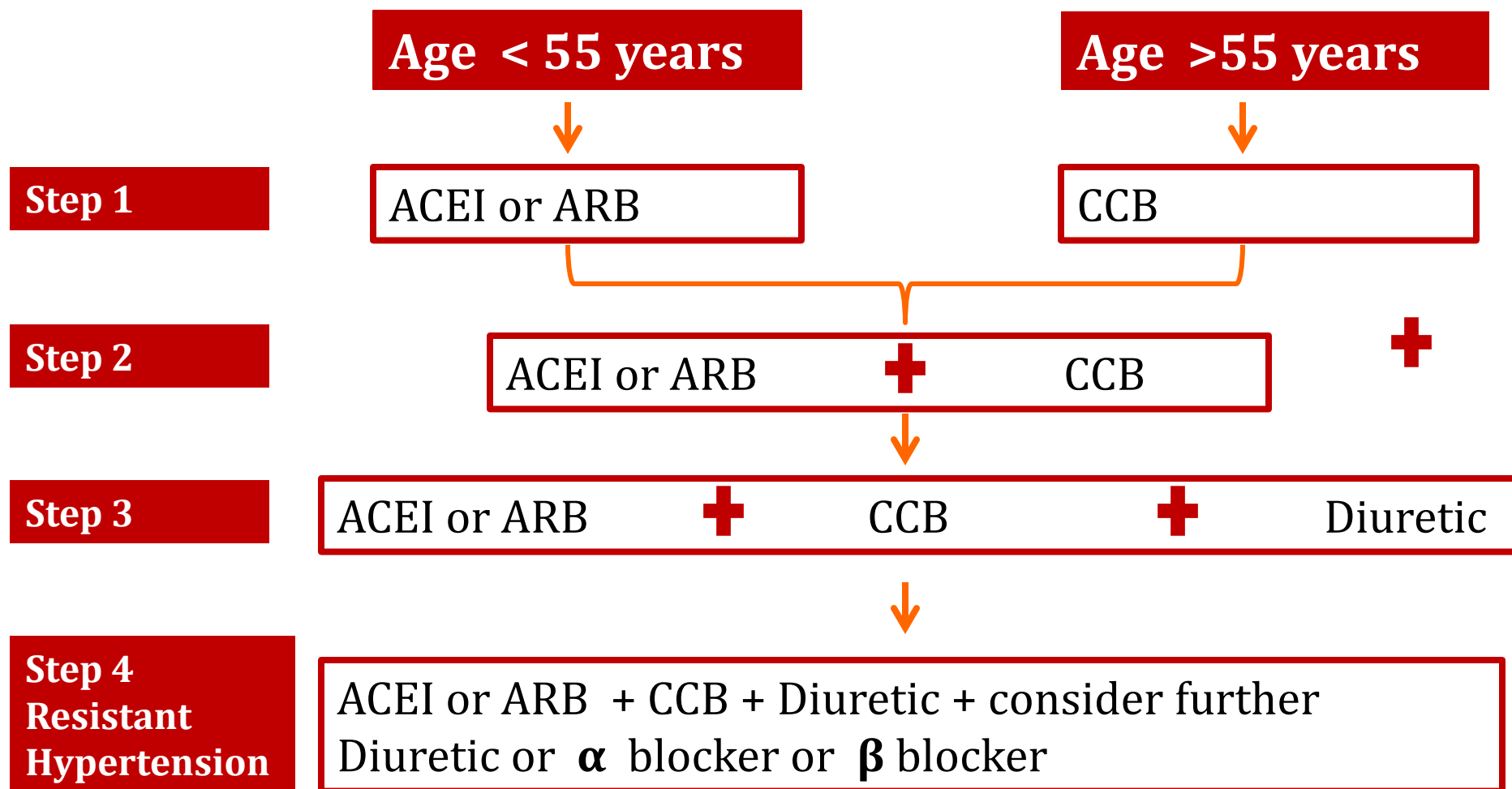


# Association of Physicians of India (API) Guidelines



ACEI, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blockers;  
CCB- calcium channel blockers

# NICE Clinical Guideline 2011



ACEI, angiotensin-converting enzyme inhibitor; ARB, angiotensin receptor blockers;  
CCB- calcium channel blockers

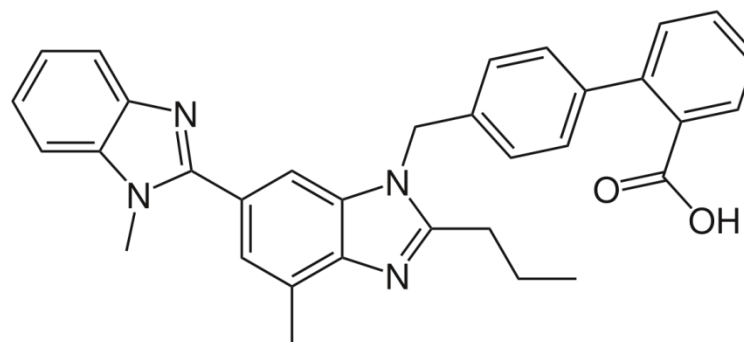
# Telmisartan

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## **A Unique ARB**

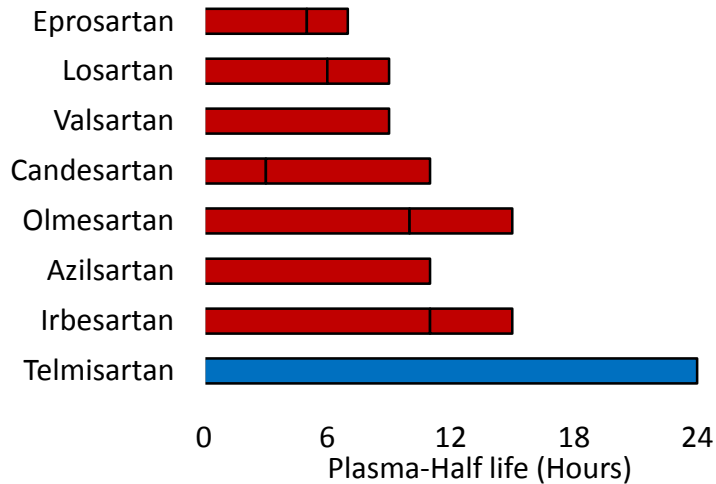
# Telmisartan

- Telmisartan has a unique binding mode to the AT1 receptor due to its distal benzimidazole portion.
- This unique portion provides:
  - high molecular lipophilicity,
  - greater volume distribution
  - stronger binding affinity of telmisartan to AT1 receptor.
- Telmisartan was found to firmly bind to the AT1 receptor through the unique "delta lock" structure.

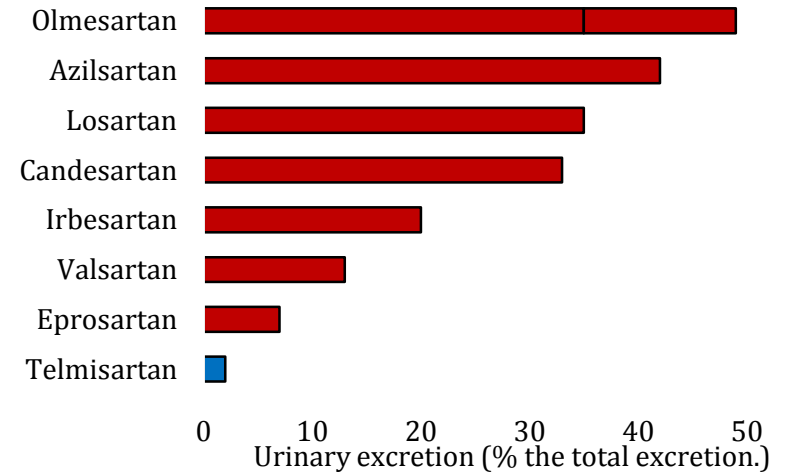


# Telmisartan: Unique Properties

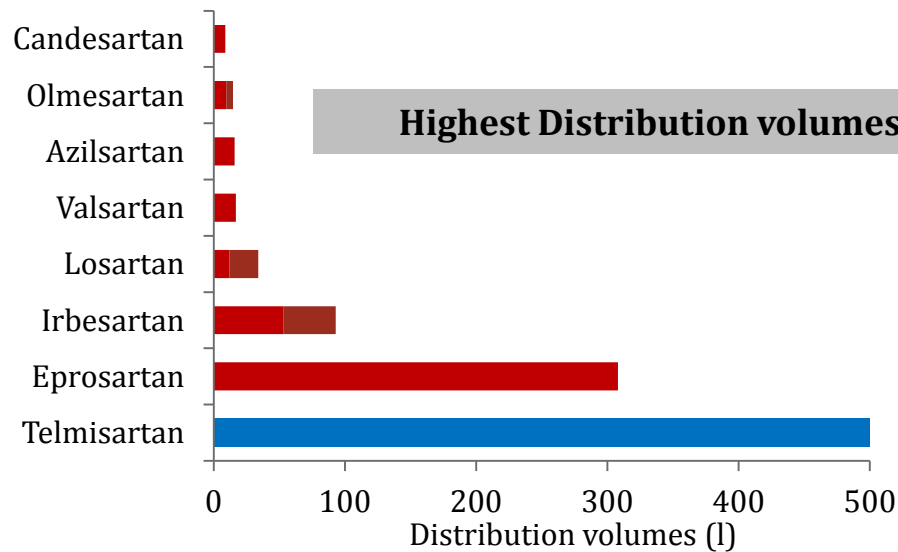
## Longer Plasma Half life



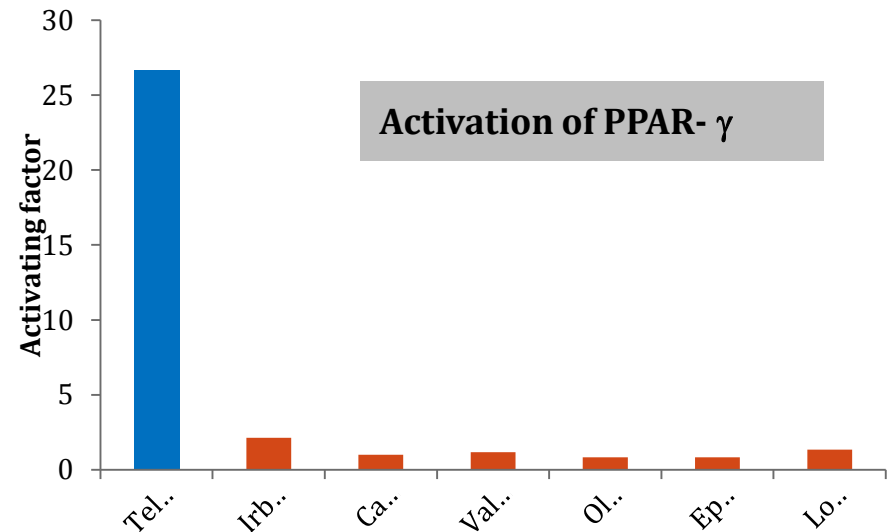
## Lowest urinary excretion



## Highest Distribution volumes



## Activation of PPAR- $\gamma$



# Telmisartan

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**An effective anti hypertensive with Pleiotropic Benefits**

# ONTARGET (Ongoing Telmisartan Alone and in Combination with Ramipril Global Endpoint Trial)

- Goal: To test whether Telmisartan was similarly effective to Ramipril
- Population and treatment: 25 620 patients  $\geq 55$  years of age with CHD or diabetes plus additional risk factors without evidence of HF.
- Randomized to ramipril 10 mg/day, telmisartan 80 mg/day, or combination of the two for a mean duration of 55 months.
- Primary outcome: A composite of CV death, MI, stroke, or hospitalization for HF

# ONTARGET: Results

- Telmisartan was shown to be noninferior to ramipril

## Key results

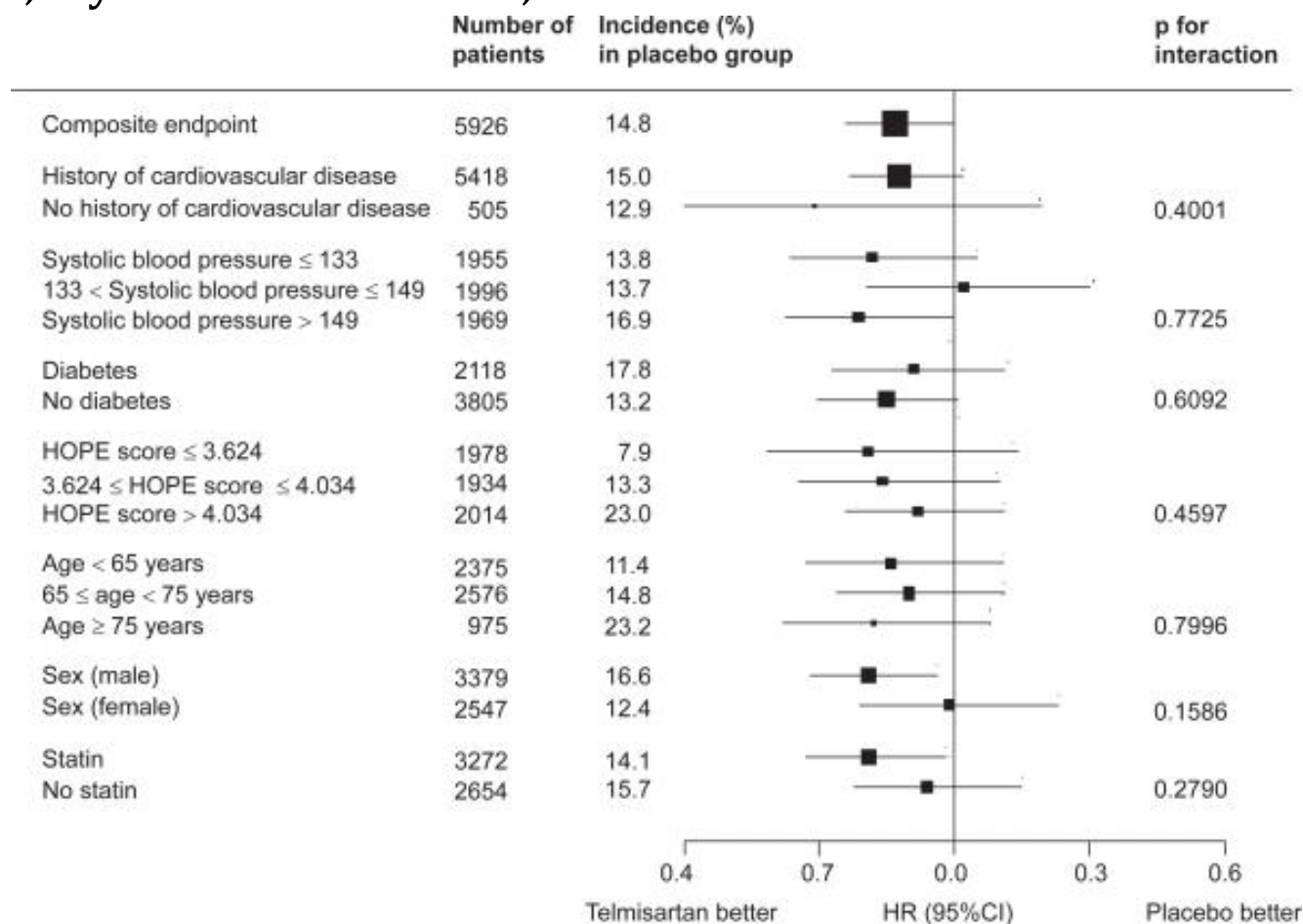
| Outcome             | Ramipril<br>(n=8576), % | Telmisartan<br>(n=8542), % | Combination<br>(n=8502), % | Risk ratio (95% CI) <sup>a</sup> | Risk ratio (95% CI) <sup>b</sup> |
|---------------------|-------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|
| Primary end point   | 16.5                    | 16.7                       | 16.3                       | 1.01 (0.94–1.09)                 | 0.99 (0.92–1.07)                 |
| CV death/MI/stroke  | 14.1                    | 13.9                       | 14.1                       | 0.99 (0.91–1.07)                 | 1.00 (0.93–1.09)                 |
| MI                  | 4.8                     | 5.2                        | 5.2                        | 1.07 (0.94–1.22)                 | 1.08 (0.94–1.23)                 |
| Stroke              | 4.7                     | 4.3                        | 4.4                        | 0.91 (0.79–1.05)                 | 0.93 (0.81–1.07)                 |
| CHF hospitalization | 4.1                     | 4.6                        | 3.9                        | 1.12 (0.97–1.29)                 | 0.95 (0.82–1.10)                 |
| CV death            | 7.0                     | 7.0                        | 7.3                        | 1.00 (0.89–1.12)                 | 1.04 (0.93–1.17)                 |
| Any death           | 11.8                    | 11.6                       | 12.5                       | 0.98 (0.90–1.07)                 | 1.07 (0.98–1.16)                 |
| Renal impairment    | 10.2                    | 10.6                       | 13.5                       | 1.04 (0.96–1.14)                 | 1.33 (1.22–1.44)                 |

# Telmisartan Randomised Assessment Study in ACE intolerant subjects with cardiovascular Disease (TRANSCEND)

- Goal: To assess whether telmisartan would be effective in patients intolerant to ACE inhibitors with CV disease or diabetes with end-organ damage
- 5926 patients were randomised to receive telmisartan 80 mg/day (n=2954) or placebo (n=2972)
- The primary outcome was the composite of cardiovascular death, myocardial infarction, stroke, or hospitalisation for heart failure.

# TRANSCEND Results

- Mean blood pressure was lower in telmisartan group than in placebo group
- Telmisartan had an impact on the composite outcome of cardiovascular death, myocardial infarction, or stroke.



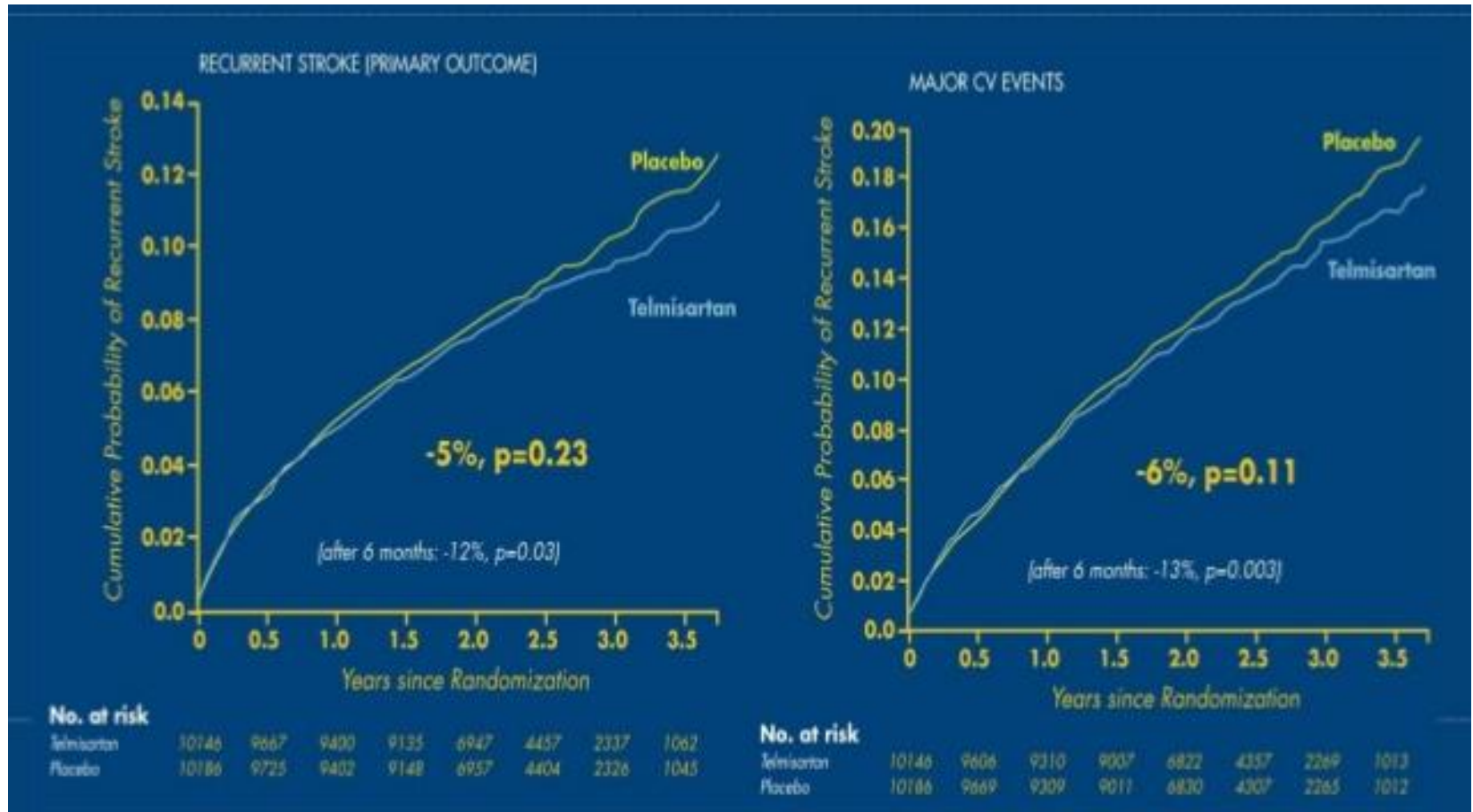
# Telmisartan to Prevent Recurrent Stroke and Cardiovascular Events: ProFeSS study

- Goal: To effects of therapy with an angiotensin-receptor blocker, telmisartan, initiated early after a stroke in a multicenter trial
- 20,332 patients who recently had an ischemic stroke, were randomised: 10,146 patients to receive telmisartan (80 mg daily) and 10,186 to receive placebo.
- The primary outcome was recurrent stroke.
- Secondary outcomes were major cardiovascular events (death from cardiovascular causes, recurrent stroke, myocardial infarction, or new or worsening heart failure) and new-onset diabetes

Yusuf S et al. N Engl J Med 2008;359:1225-37.

# ProFeSS study Results

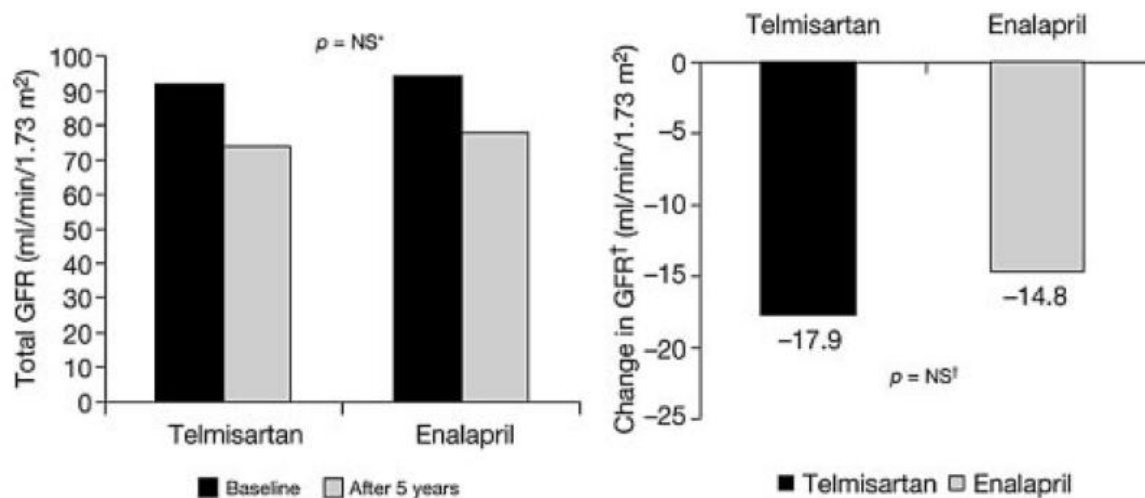
- During a mean follow up of 2.5 years, the mean blood pressure was 3.8/2.0 mm Hg lower in the telmisartan group than in the placebo group.



Yusuf S et al. N Engl J Med 2008;359:1225-37.

# Diabetics Exposed to Telmisartan And enalapril (DETAIL) trial

- Telmisartan effective in reducing the decline in GFR:
- During the 5-yr study period, no patient developed a serum creatinine >200 mol/L, and none required dialysis.



\*All patients, last observation carried forward

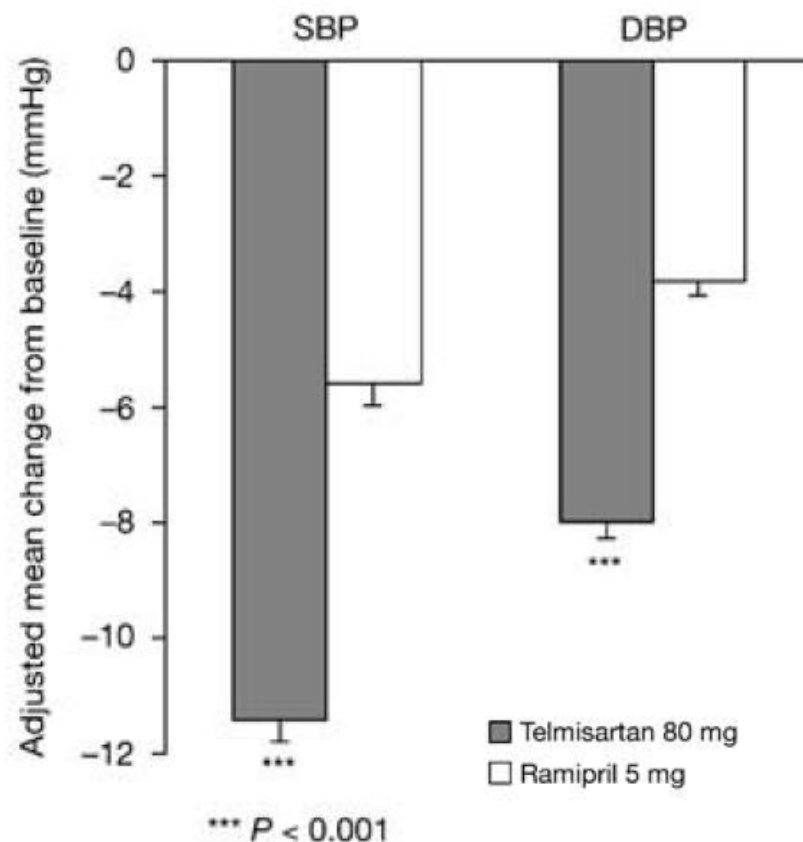
†p = NS, telmisartan vs enalapril

Figure 1. Comparison of effect of telmisartan and enalapril on GFR after 5 yr of treatment (15).

**Telmisartan conferred comparable renoprotection to enalapril and was associated with a low incidence of mortality.**

# PRISMA I and II: Results

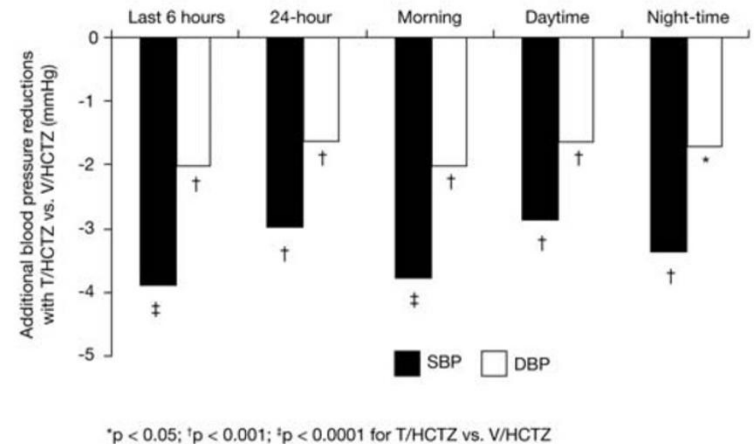
- Prospective, Randomized Investigation of the Safety and efficacy of Telmisartan vs Ramipril Using ABPM (ambulatory BP monitoring) (PRISMA) I and II.
- The adjusted mean treatment differences in the last 6-h mean ambulatory SBP/DBP were in favour of telmisartan.



**Telmisartan is more effective than ramipril throughout the 24-h period and during the EMBPS.**

# SMOOTH Study

- The Study of Telmisartan in Overweight/ Obese patients with Type 2 diabetes and Hypertension (SMOOTH)
- In total, 840 patients were randomized.
- Significantly reductions versus seen in Telmisartan group.



**Figure 2**

Additional reductions with T/HCTZ compared with V/HCTZ in mean ambulatory SBP and DBP during various periods of the 24-hour dosing interval after treatment for 10 weeks. Black: SBP; white: DBP.

**In high-risk, overweight/obese patients with hypertension and type 2 diabetes, T/HCTZ provides significantly greater BP lowering**

# PROTECTION Program

- The objective of the Programme of Research to show Telmisartan End-organ protection (PROTECTION) is to measure the end-organ protective effects of telmisartan in patients at high risk of renal, cardiac and vascular damage.
- Nine clinical studies will examine the effects of telmisartan in about 5000 hypertensive patients with
  - isolated systolic hypertension,
  - type 2 diabetes,
  - obesity,
  - left ventricular hypertrophy or
  - renal disease.
- The programme also investigated the effects of an ARB on key surrogate markers of organ tissue damage.

# PROTECTION

Programme of Research to show Telmisartan End-organ protection

10 clinical Studies in > 6500 Patients from 32 countries

**PRISMA I & II**  
EMBPS  
Telmisartan vs. Ramipril

**TRENDY**  
Dysfunction of the renal endothelium  
Telmisartan vs. Ramipril

**ARBs FDC**  
Morning surge in BP  
Telmisartan + HCTZ  
vs. Losartan + HCTZ

**INNOVATION**  
Diabetic Nephropathy  
Telmisartan vs. Placebo

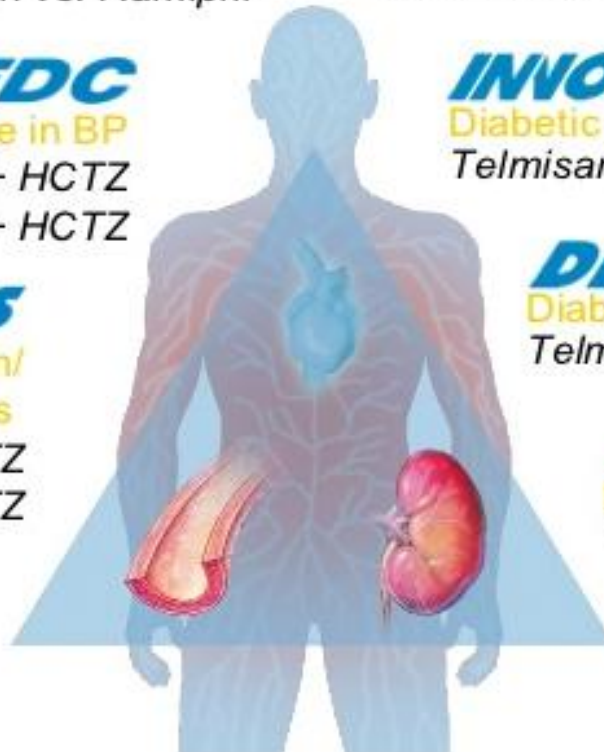
**ATHOS**  
Systolic Hypertension/  
elderly hypertensives  
Telmisartan + HCTZ  
vs. Amlodipine + HCTZ

**DETAIL**  
Diabetic Nephropathy  
Telmisartan vs. Enalapril

**SMOOTH**  
Diabetes + Overweight  
Telmisartan + HCTZ  
vs. Valsartan + HCTZ

**AMADEO**  
Diabetic Nephropathy  
Telmisartan vs. Losartan

**VIVALDI**  
Diabetic Nephropathy  
Telmisartan vs. Valsartan



# A meta-analysis of on insulin resistance in hypertensive patients

- 33 reports of RCTs enrolling a total of 2033 patients with hypertension were included.
- Telmisartan was associated with statistically significant reductions in percent changes of:
  - Insulin levels (-10.92%; -15.60% to -6.23%;  $P < .00001$ )
  - HOMA-IR (-15.89%; -22.01% to -9.78%;  $P < .00001$ ) relative to other antihypertensive drugs.

**Telmisartan appears to significantly improve insulin resistance compared with other antihypertensive drugs in patients with hypertension.**

# Effect of Telmisartan on the Regression of the Left Ventricular Hypertrophy

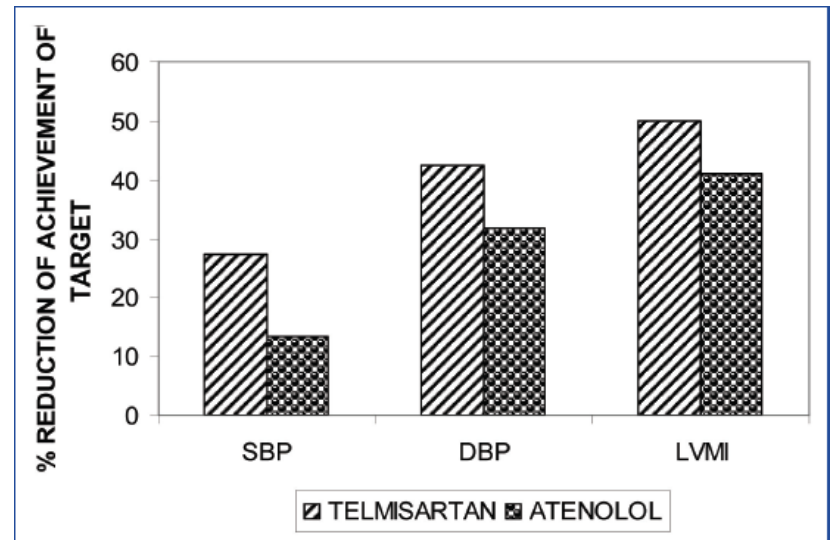
- Telmisartan is superior to Atenolol in achieving a regression of LVH, which is a better indicator of the cardiovascular morbidity and mortality.

| Drugs                 | LVM $\pm$ SE       |                   | Paired t test |        |
|-----------------------|--------------------|-------------------|---------------|--------|
|                       | BT                 | AT                | 't'           | 'p'    |
| Telmisartan (n=26)    | 328.89 $\pm$ 13.13 | 237.16 $\pm$ 7.67 | 11.28         | <0.001 |
| Atenolol (n=22)       | 247.41 $\pm$ 4.49  | 223.68 $\pm$ 5.18 | 5.86          | <0.01  |
| Unpaired t test df=46 |                    |                   |               |        |
| 't'                   | 5.51               | 1.39              |               | X      |
| 'p'                   | <0.001             | >0.05             |               | X      |

[Table/Fig-2]: Effect of drugs on LVM

| Drugs       | SBP   | DBP  | IVST | LVPWT | LVID | LVMI  |
|-------------|-------|------|------|-------|------|-------|
| TELMISARTAN | 10.96 | 9.05 | 17.5 | 15.56 | 3.21 | 27.49 |
| ATENOLOL    | 8.27  | 8.45 | 5.73 | 3.68  | 1.59 | 9.68  |

[Table/Fig-3]: Effect of drugs on percent reduction of different parameters



[Table/Fig-9]: Effect of drugs on different parameters

# Telmisartan vs Olmesartan

- Goal: Comparison of the Effects of Telmisartan and Olmesartan on Home Blood Pressure, Glucose, and Lipid Profiles in Patients with Hypertension, Chronic Heart Failure, and Metabolic Syndrome
- The subjects underwent once-daily 40 mg telmisartan for at least 3 months before switching to once-daily 20 mg olmesartan for the next 3 months (post 1).
- They were then treated with 3 months of once-daily 40 mg telmisartan (post 2)

# Telmisartan vs Olmesartan

- Systolic and diastolic EMBP, plasma BNP, serum total cholesterol, LDL-C, and triglyceride levels were increased at post 1. before returning to their baseline values at post 2.

|                         | Pre (T)    | Post 1 (O)    | Post 2 (T)    |
|-------------------------|------------|---------------|---------------|
| Home blood pressure     |            |               |               |
| SBP in EM (mmHg)        | 129.0±4.1  | 130.9±5.3***  | 129.0±4.7##   |
| DBP in EM (mmHg)        | 75.9±4.5   | 77.5±4.5*     | 76.2±3.9#     |
| SBP in LE (mmHg)        | 127.5±4.1  | 127.2±5.2     | 127.2±5.2     |
| DBP in LE (mmHg)        | 71.1±6.2   | 70.0±6.1      | 70.6±5.4      |
| Clinic blood pressure   |            |               |               |
| SBP (mmHg)              | 129.9±5.9  | 129.3±5.0     | 129.5±5.2     |
| DBP (mmHg)              | 73.2±6.2   | 72.1±5.9      | 72.7±5.3      |
| Heart rate              |            |               |               |
| EM (/min)               | 71.0±7.1   | 70.8±6.0      | 71.3±6.4      |
| LE (/min)               | 67.9±4.9   | 67.0±4.9      | 68.1±4.9      |
| Outpatients room (/min) | 70.7±5.2   | 69.9±5.0      | 70.6±5.7      |
| Body weight (kg)        | 72.8±8.7   | 72.9±8.2      | 72.6±8.2      |
| BNP (pg/mL)             | 191.0±67.9 | 197.3±75.9*   | 188.6±68.0### |
| Glucose metabolism      |            |               |               |
| FBS (mg/dL)             | 111.0±13.2 | 111.4±14.3    | 110.7±13.8    |
| HbA1c (%)               | 6.0±0.7    | 6.1±0.8*      | 6.0±0.7#      |
| Lipid metabolism        |            |               |               |
| TC (mg/dL)              | 217.7±17.9 | 220.1±19.3*   | 218.4±17.9#   |
| LDL cholesterol (mg/dL) | 127.8±19.2 | 130.4±18.3*   | 127.7±19.0#   |
| HDL cholesterol (mg/dL) | 39.9±5.8   | 39.6±5.4      | 39.6±4.9      |
| Triglyceride (mg/dL)    | 218.0±74.3 | 226.8±82.5*** | 218.6±75.4### |

T, once-daily telmisartan 40 mg; O, once-daily olmesartan 20 mg; SBP, systolic blood pressure; DBP, diastolic blood pressure; EM, the early morning; LE, the late evening; BNP, B-type natriuretic peptide; FBS, fasting blood sugar; TC, total cholesterol, LDL, low-density lipoprotein; HDL, high-density lipoprotein. \* $p < 0.05$ , \*\*\* $p < 0.005$  vs. pre; # $p < 0.05$ , ## $p < 0.01$ , ### $p < 0.005$  vs. post 1.

**Telmisartan is effective than olmesartan for controlling EMBP as well as for improving glucose and lipid profiles**

# Telmisartan vs Azilsartan

| Parameters                | Telmisartan                                   | Azilsartan                                    | Benefit                                                                                                                                 |
|---------------------------|-----------------------------------------------|-----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| Prodrug                   | No                                            | Yes                                           | •Azilsartan medoxomil is a prodrug that is hydrolyzed to its active moiety azilsartan, in gastrointestinal tract.                       |
| Delta lock Structure      | Yes                                           | No                                            | •Unique "delta lock" structure of telmisartan is involved in its strongest binding affinity to angiotensin II type 1 receptor           |
| Affinity to AT1 Receptors | greater affinity for AT1 versus AT2 receptors | greater affinity for AT1 versus AT2 receptors | •Both Telmisartan and Azilsartan has highly selective for AT1 receptors and has > 10,000-fold greater affinity for AT1 vs AT2 receptors |
| Peak Plasma Conc.         | 0.5-1 hour                                    | 1.5 to 3 hrs.                                 | •Peak plasma conc. of Telmisartan achieved after oral administration is faster than Azilsartan leading to faster onset of action.       |
| Half life                 | Approx. 24 hours                              | 11 hrs                                        | •Telmisartan has longer half life than Azilsartan and this ensures 24-BP control                                                        |
| Volume of distribution    | 500 litres                                    | 16 litres                                     | •Telmisartan's larger distribution can be attributed to its high lipophilic nature. Better tissue penetration.                          |

# Telmisartan vs Azilsartan

| Parameters                         | Telmisartan                  | Azilsartan                         | Benefit                                                                                                                                                  |
|------------------------------------|------------------------------|------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| PPAR gamma agonist activity        | Yes                          | No                                 | Studies have established the PPAR Gamma activity with Telmisartan.                                                                                       |
| Amelioration of insulin resistance | Yes                          | No clinical studies                | Telmisartan has partial PPARgamma agonist activity thus alters the insulin sensitivity and improves metabolic profile                                    |
| Improvement of lipid profile       | Yes                          | Clinical study data not available. | Telmisartan also has a favorable effect on lipid profile.                                                                                                |
| Favorable fat redistribution       | Yes                          | Clinical study data not available. | Telmisartan, has partial agonistic properties for PPAR $\gamma$ , which is a key regulator of adipocyte differentiation and function.                    |
| Impact on the inflammatory markers | Reduces inflammatory markers | Clinical study data not available. | Telmisartan modulates pleiotropically TNF-alpha induced VCAM-1 expression and oxidative damage in vascular endothelium.                                  |
| Effects on vascular function       | Beneficial effects           | Clinical study data not available. | Telmisartan improves vascular function independently of metabolic and antihypertensive effects in hypertensive subjects with impaired glucose tolerance. |

# Telmisartan: The cardio-metabolic sartan

Firmer binding to the AT1-Receptor, Longer half life,  
Better distribution

Activates PPAR-gamma

An effective Anti hypertensive

Improves function of renal endothelium

Reduces renal vascular resistance

Reduces albuminuria

Slows down the GFR decline

Decline in LVH

**Thank You**